

C.M. RICHEY, INC.

Newsletter

April 2016

WORDS FROM THE BOSS



"It's your ship. Make it the best"
- Captain Mike Abrashoff

This past January I had the pleasure of attending the annual meeting of one of our major accounts that featured a keynote speaker with an invaluable message he shared with us. The speaker was Captain D. Michael Abrashoff, author of the book "It's Your Ship" which chronicles how he took command of the worst performing ship in the Pacific Fleet and within two years turned it into the "best damn ship" in the Navy. The way he did it was simple: build mutual trust and respect with your crew, empower everyone on the team to contribute to the overall success of the organization, provide the tools, training and support necessary for people to do their jobs well every day, expect the most of each and every person on the team, and encourage people to take their own leadership role in becoming part of something bigger than themselves. "Optimism rules and opportunities never cease". It is my job to help all of us reach our fullest potential and be able to take pride in being the "best damn electrical contractor" in our market. Anyone that would like a copy of this book please contact Donna in the Ronkonkoma office.

On the business front we are currently winding down the last of our high-rise residential projects allowing us to free up the resources we need to concentrate on our core commercial work. We have several exciting jobs in the pipeline in the corporate, institutional and retail markets. Our service work continues to grow as we look for new opportunities to build on our strength of delivering consistent, superior customer service.

As always, I ask everyone to continue to be the best you can be, bring a positive attitude and personal pride to work each day, and stay committed to starting and ending your shift safely.

Warm regards,

CMR

Remember... work hard, have fun, and treat others the way you would like to be treated

ANNOUNCEMENTS

As we work our way into 2016 we are concentrating on two things: first, become proficient at the CMR Process we implemented last year consisting of pre-job planning, daily huddles, short interval planning, exit strategies and post job reviews. Second is to improve our delivery of fire alarm installations on all projects. To achieve this we are increasing training and certification, networking with the NYFD and other AHJ, bringing installations in-house, and utilizing only the best in class vendors for "smarts & parts". This is an area that I know will become a sustainable competitive advantage for us if we stay focused and committed to getting it right, every job.

SPOTLIGHT – FRESH DIRECT



The Fresh Direct distribution center being built by Schimenti Construction in the Bronx is a 600,000 square foot project requiring several contractors to deliver the MEP requirements for this complex scope of work. C.M. Richey, Inc. was chosen to provide the power distribution system from the main incoming service point throughout the entire facility. This entails installing high, medium and low voltage equipment and wiring including: sub-stations, transformers, switchgear, specialty wire and conduit, generators, automatic transfer switches, distribution panels and disconnects. This project requires a high degree of engineering and coordination between several trades. The rigging, staging and overall safety plans are being developed well in advance. Electrical equipment and wiring coordination studies, testing, and commissioning are extensive. We have several years experience with all aspects of this job and look forward to working with the Schimenti team to deliver another successful project.

HUMAN RESOURCES

Please check with Sharon to make sure you are up to date on all employee benefits including:

- Health/Dental • AFLAC
- Life Insurance • 401K
- Long Term Disability • Holiday & Vacation Pay

SAFETY & EDUCATION

Please check that you have the following training/certification: 10 Hour OSHA Card; ARC Flash 4 Hour NFP70E; 4 Hour Scaffold & Ladder and Lock out-Tag out

Standard procedure if OSHA shows up at your job site is to immediately stop working, go to the designated break area and wait for direction from your immediate supervisor. In the event of an accident, notify Jack and Sharon immediately and fill out the proper paper work as soon as possible.

Remember, safety isn't a priority, **SAFETY IS THE PRIORITY** and requires both a company and personal commitment.

COMMUNITY INVOLVEMENT

- THANKSGIVING FOOD DRIVE FOR LONG ISLAND CARES
- CAROL BALDWIN BREAST CANCER RESEARCH FUND
- THE CHILD CENTER OF NEW YORK
- THE WARD MELVILLE HERITAGE ORGANIZATION
- THE LONG ISLAND MUSEUM
- HOPE HOUSE MINISTRIES
- PECONIC BAY MEDICAL CENTER
- THE EKATERINA SCHOLARSHIP FUND
- YOUTH FOR CHRIST

CONGRATULATIONS!



MATTHEW



MADDUX & NOAH



VAL & KATHERINE



ZOEY



CHRISTOPHER &
KATHRYN



JAMES

EMPLOYEE SPOTLIGHTS

BOB BENNARDO - PROJECT MANAGER



Bobby started his career at CM Richey 15 years ago after working in several phases of construction sales and management. He came in with a simple mission: organize and improve our service work. Since that time Bob has not only achieved that goal (in his first year), but he has led his division to become the premier provider of service work for several major telecommunications companies including Cablevision, Viacom, and Time Warner - all of whom count on CM Richey to ensure 24/7 continuous operation and support. Bob also services several large multi-tenant builders and developers, as well as clients in the education, healthcare and power co-generation markets. He has achieved this through unbending commitment to customer service, dedication to his co-workers, and by living our CM Richey core values every day. Bob received his BA in Business from Farmingdale State College, has been married to his wife Sue for 25 years, and has two children, Justin and Jamie, both recent college graduates. In his off hours Bob enjoys golfing, fishing, music, and spending time with his family. We wish Bob continued success in all he pursues.

ERIK ORTIZ - FOREMAN

Erik also began his career at CM Richey 15 years ago. He came in from a different industry, but felt the electrical field held more long term opportunity for him and his family. He worked his way up through the field, beginning as a helper (he was one of the original members in our state certified apprentice program), graduating to a trusted, hard working mechanic, and finally joining the ranks of experienced foreman in the company. He has achieved this through talent, ambition, and a commitment to our company values. Like so many of our people, Erik brought his biggest assets with him when he joined CM Richey. His character, pride, loyalty, and leadership are attributes he carried with him through his time in the United States Marine Corps, and we are grateful that he chose us as his next mission. Erik is currently engaged to his long-time girlfriend Laura, and enjoys spending time with his daughter Jillian currently a junior in High School. We wish Erik all the best in the years ahead.

COMPANY PICNIC

DATE: SAT. 9/24/16
PLACE: HECKSCHER STATE PARK
TIME: 12:00 – 6:00PM

CHRISTMAS PARTY

DATE: SAT. 12/03/16
PLACE: OLD FIELD CLUB
TIME: 7:00 – 11:00PM

FEATURED PROJECTS

Project: 540 W. 26TH STREET

Location: Manhattan

Foreman: Garvin M.

PM: John D.

Estimator: Christopher R.



Description: New nine-story 152,000sf core & shell office building to house commercial and institutional tenants

Project: BRISTAL AT HOLTSVILLE

Location: Holtsville

Foreman: Matt M.

PM: Chris H.

Estimator: Peter P.



Description: New five-story 124,000sf Assisted Living facility, 146 Units, emergency generator, fire alarm, LED lighting

Project: COPPERHILL

Location: Williston Park

Foreman: Matt M.

PM: Bob B.

Estimator: Peter P.



Description: 6,500sf renovation of a historic building to a five star restaurant

Project: KOHL's OFFICE

Location: Manhattan

Foreman: James T.

PM: Sean R.

Estimator: Christopher R.



Description: 7,000sf high-end product showroom & studio, highlighted by advanced lighting control system

Project: REPETTO

Location: Manhattan

Foreman: Ken M.

PM: Adam M.

Estimator: Sean R.



Description: 4,000sf build-out of new retail store in SoHo

FEATURED PROJECTS

Project: BANK OF AMERICA

Location: Manhattan

Foreman: James T.

PM: Adam M.

Estimator: Sean R.



Description: CM Richey hand-picked to execute 5,500sf high profile, high exposure 5th Avenue project

Project: CENTURY 21

Location: Brooklyn

Foreman: Brian R.

PM: Adam M.

Estimator: Sean R.



Description: 4 floors, 130,000sf high end interior fit-out including LED lighting and associated controls

Project: FORDHAM UNIVERSITY – JOHN MULCAHY HALL

Location: Bronx

Foreman: Dan P.

PM: Jim V.

Estimator: Sean R.



Description: 8,200sf 5th floor student class room, science lab & restroom renovation

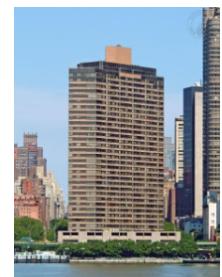
Project: MANHATTAN PLACE CONDOS

Location: Manhattan

Foreman: Bryan L.

PM: Jim V.

Estimator: Christopher R.



Description: Switchgear replacement of (2) 4,000amp services for a 32 story apartment building

Project: STOP & SHOP

Location: Ozone Park

Foreman: Ken M.

PM: Adam M.

Estimator: Sean R.



Description: Lighting, registers, signage and EMS systems

CMR HOLIDAY CELEBRATION – OLD FIELD CLUB



5 YEAR ANNIVERSARY



10 YEAR ANNIVERSARY



15 YEAR ANNIVERSARY



20 YEAR ANNIVERSARY



FRONT OFFICE



HOLIDAY SPEECH



CLASS OF 2015



DAN RECEIVES HIS
RETIREMENT WATCH

CMR AT WORK



CHRIS & CMR CREW



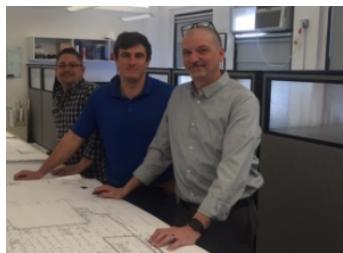
NICK



SEAN & ADAM



BRIAN AT CENTURY 21



JOHN, CHRISTOPHER & JIM



CHRIS & MATT



CHRISTOPHER,
CHRIS SR & SEAN



DONNA & KAREN



BOB & JACK



CHRIS & PETE



CHRIS SR, SHARON & STARLA



OLANIYI & RUTH

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